# Guide to our underwriting limits

This guide explains our medical evidence and financial limits.

This information may change in the future. This is not a consumer advertisement. It is intended for professional financial advisers and should not be relied upon by private customers or any other persons.



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# Medical evidence limits – key

KEY - EVIDENCE REQUIREMENTS:	
PHR	Patient Health Report – A medical report from your doctor
SMR	Specific Medical Report for applications submitted through interactive OLPC. PHR for applications submitted through standard OLPC or on paper.
NSE	Nurse Screening Examination (also known as a 'Health Check - Nurse')
MER	Medical Examination Report (also known as a 'Health Check - Doctor')  May be performed by the GP or an independent examiner. Some GP surgeries do not have facilities for ECGs.  Independent MERs can be arranged with Legal & General approved independent examiners, if own GP unwilling/unable to perform exam. If you use any other doctor, check their willingness to conduct the examination for our standard fee before the issue of papers.
сот	Cotinine test (If a non-smoker)
ніу	Human Immunodeficiency Virus Test
ECG EX (T)	Exercise ECG (Treadmill)
NFBP	Non-fasting profile (including Lipids / LFT / RFT / FBC)
NFBP1	Non-fasting profile (Lipids / LFT)
NFBP2	Non-fasting profile (including Lipids / LFT / RFT)
LFT	Liver Function Tests
RFT	Renal Function Tests
NT PRO BNP	A blood test for heart failure
HBA1C	A test for blood sugar levels
**	HbA1c may also be requested
тмі	Tele-medical interview. If a client has stated 'No' to TMI during the application process then a full NSE (with a cotinine test, if a non-smoker) would be required

# **Medical evidence limits – Life**

AMOUNT OF COVER (£) UP TO:	UP TO 35 AGE NB	36-40 AGE NB	41-45 AGE NB	46-50 AGE NB	51-55 AGE NB	56-60 AGE NB	61-65 AGE NB	66-74 AGE NB	75 AND OVER AGE NB
Up to 25,000	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence					
25,001 - 50,000	No automatic evidence	No automatic evidence	PHR						
50,001 - 75,000	No automatic evidence	No automatic evidence	PHR	PHR					
75,001 – 100,000	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	PHR	PHR, MER, COT
100,001 - 200,000	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	PHR	PHR, MER, COT	PHR, MER, COT
200,001 - 250,000	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	PHR	PHR, NSE, COT	PHR, MER, COT	PHR, MER, COT
250,001 - 300,000	No automatic evidence	PHR, NSE, COT	PHR, NSE, COT	PHR, MER, COT, NFBP2	PHR, MER, COT, NFBP2				
300,001 - 350,000	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	PHR	PHR, NSE, COT	PHR, NSE, COT	PHR, MER, COT, NFBP2	PHR, MER, COT, NFBP2
350,001 - 400,000	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	PHR	PHR, NSE, COT	PHR, NSE, COT	PHR, MER, COT, NFBP2	PHR, MER, COT, NFBP2
400,001 - 450,000	No automatic evidence	No automatic evidence	No automatic evidence	SMR, NSE, COT	PHR, NSE, COT	PHR, NSE, COT	PHR, NSE, COT, NFBP2	PHR, MER, COT, NFBP2	PHR, MER, COT, NFBP2
450,001 - 500,000	No automatic evidence	No automatic evidence	No automatic evidence	SMR, NSE, COT	PHR, NSE, COT	PHR, NSE, COT	PHR, NSE, COT, NFBP2	PHR, MER, COT, NFBP2	PHR, MER, COT, NFBP2
500,001 - 600,000	No automatic evidence	No automatic evidence	NSE, COT	SMR, NSE, COT	PHR, NSE, COT	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NFBP2	PHR, MER, COT, NFBP2	PHR, MER, COT, NFBP2

# **Medical evidence limits – Life**

AMOUNT OF COVER (£) UP TO:	UP TO 35 AGE NB	36-40 AGE NB	41-45 AGE NB	46-50 AGE NB	51-55 AGE NB	56-60 AGE NB	61-65 AGE NB	66-74 AGE NB	75 AND OVER AGE NB
600,001 – 700,000	No automatic evidence	No automatic evidence	NSE, COT	SMR, NSE, COT	PHR, NSE, COT	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NFBP2	PHR, MER, COT, NFBP2	PHR, MER, COT, NFBP2
700,001 – 750,000	No automatic evidence	No automatic evidence	NSE, COT	SMR, NSE, COT	PHR, NSE, COT	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NFBP2	PHR, MER, COT, NFBP2	PHR, MER, COT, NFBP2
750,001 – 1,000,000	No automatic evidence	NSE, COT	SMR, NSE, COT	SMR, NSE, COT	PHR, NSE, COT, NFBP1	PHR, NSE, COT, NFBP2	PHR, MER, COT, NFBP2	PHR, MER, COT, NFBP2	PHR, MER, COT, NFBP2
1,000,001 - 1,500,000	SMR, NSE, COT	SMR, NSE, COT	SMR, NSE, COT	PHR, NSE, COT	PHR, NSE, COT, NFBP1	PHR, NSE, COT, NFBP2	PHR, MER, COT, NFBP2	PHR, MER, COT, NT pro BNP, NFBP2	PHR, MER, COT, NT pro BNP, NFBP2
1,500,001 – 2,000,000	SMR, NSE, HIV (blood), COT	SMR, NSE, HIV (blood), COT	PHR, NSE, HIV (blood), COT	PHR, NSE, HIV (blood), COT, NFBP1	PHR, NSE, HIV (blood), COT, NFBP1	PHR, MER, HIV (blood), COT, NFBP2	PHR, MER, COT, NT pro BNP, NFBP2	PHR, MER, COT, NT pro BNP, NFBP2	PHR, MER, COT, NT pro BNP, NFBP2
2,000,001 - 3,000,000	PHR, NSE, HIV (blood), COT, NFBP1	PHR, MER, HIV (blood), COT, NT pro BNP, NFBP2	PHR, MER, COT, NT pro BNP, NFBP2	PHR, MER, COT, ECG Ex (T), NFBP2	PHR, MER, COT, ECG Ex (T), NFBP2				
3,000,001 - 5,000,000	PHR, NSE, HIV (blood), COT, NFBP1	PHR, NSE, HIV (blood), COT, NFBP1	PHR, NSE, HIV (blood), COT, NFBP1	PHR, NSE, HIV (blood), COT, NT pro BNP, NFBP1	PHR, NSE, HIV (blood) COT, NT pro BNP, NFBP1	PHR, MER, HIV (blood), COT, NT pro BNP, NFBP2	PHR, MER, COT, ECG Ex (T), NFBP2	PHR, MER, COT, ECG Ex (T), NFBP2	PHR, MER, COT, ECG Ex (T), NFBP2
5,000,001 - 7,500,000	PHR, MER, HIV (blood), COT, NFBP2	PHR, MER, HIV (blood), COT, NFBP2	PHR, MER, HIV (blood), COT, NT pro BNP, NFBP2	PHR, MER, HIV (blood), COT, NT pro BNP, NFBP2	PHR, MER, HIV (blood), COT, NT pro BNP, NFBP2	PHR, MER, HIV (blood), COT, ECG Ex (T), NFBP2	PHR, MER, COT, ECG Ex (T), NFBP2	PHR, MER, COT, ECG Ex (T), NFBP2	PHR, MER, COT, ECG Ex (T), NFBP2
Over 7.5 million	PHR, MER, HIV (blood), COT, NT pro BNP, NFBP2	PHR, MER, HIV (blood), COT, ECG Ex (T), NFBP2	PHR, MER, HIV (blood), COT, ECG Ex (T), NFBP2	PHR, MER, COT, ECG Ex (T), NFBP2	PHR, MER, COT, ECG Ex (T), NFBP2	PHR, MER, COT, ECG Ex (T), NFBP2			

# **Medical evidence limits – Critical illness**

AMOUNT OF COVER (£) UP TO:	UP TO 30 AGE NB	31-35 AGE NB	36-40 AGE NB	41-45 AGE NB	46-50 AGE NB	51-55 AGE NB	56-60 AGE NB	61-65 AGE NB	OVER 65 NB
Up to 30,000	No automatic evidence	No automatic evidence							
30,001 - 50,000	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence
50,001 - 75,000	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	PHR
75,001 – 100,000	No automatic evidence	PHR	PHR						
100,001 - 150,000	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	PHR	PHR, NSE, COT
150,001 - 200,000	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	PHR	PHR	PHR, NSE, COT	PHR, NSE, COT
200,001 - 250,000	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	PHR	PHR	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NFBP2
250,001 - 300,000	No automatic evidence	PHR	PHR, NSE, COT	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NFBP2				
300,001 - 350,000	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	PHR, NSE, COT	PHR, NSE, COT	PHR, NSE, COT	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NFBP2
350,001 - 400,000	No automatic evidence	No automatic evidence	No automatic evidence	No automatic evidence	PHR, NSE, COT	PHR, NSE, COT	PHR, NSE, COT	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NFBP2

# **Medical evidence limits – Critical illness**

AMOUNT OF COVER (£) UP TO:	UP TO 30 AGE NB	31-35 AGE NB	36-40 AGE NB	41-45 AGE NB	46-50 AGE NB	51-55 AGE NB	56-60 AGE NB	61-65 AGE NB	OVER 65 NB
400,001 - 450,000	No automatic evidence	No automatic evidence	No automatic evidence	PHR, NSE, COT	PHR, NSE, COT	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NFBP2
450,001 - 500,000	No automatic evidence	No automatic evidence	No automatic evidence	PHR, NSE, COT	PHR, NSE, COT	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NFBP2
500,001 - 600,000	NSE, COT	NSE, COT	NSE, COT	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NT pro BNP, NFBP2	PHR, NSE, COT, NT pro BNP, NFBP2
600,001 - 750,000	NSE, COT	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NT pro BNP, NFBP2			
750,001 - 1,000,000	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NT pro BNP, NFBP2							
1,000,001 - 2,000,000	PHR, NSE, COT, NFBP2	PHR, NSE, COT, NT pro BNP, NFBP2							
2,000,001 - 3,000,000	PHR, MER, COT, NFBP2	PHR, MER, COT, NT pro BNP, NFBP2							
3,000,001 - 5,000,000	PHR, MER, COT, NT pro BNP, NFBP2								

# Medical evidence limits – Income protection

The table below lists the medical evidence we require according to your clients' levels of benefit and their ages next birthday.

Monthly Benefit Level (£)	Up to 40 AGE NB	41 – 50 AGE NB	OVER 50 AGE NB
Up to and including £2,000	No automatic evidence	No automatic evidence	No automatic evidence
£2,001 - £2,500	No automatic evidence	No automatic evidence	Full NSE**, NFBP, COT
£2,501 - £3,000	No automatic evidence	No automatic evidence	Full NSE**, NFBP, COT
£3,001 - £4,000	No automatic evidence	No automatic evidence	Full NSE**, NFBP, COT
£4,001 - £6,250	No automatic evidence	Full NSE, NFBP, COT, HIV (blood)	Full NSE**, NFBP, COT, HIV (blood)
> £6,250	PHR, Full NSE, NFBP, COT, HIV (blood)	PHR, Full NSE, NFBP, COT, HIV (blood)	PHR, Full NSE**, NFBP, COT, HIV (blood), NT pro BNP

# **Financial limits**

#### Life Insurance:

Life Insurance:		Critical illness:			
AMOUNT OF COVER	Evidence requirements	AMOUNT OF COVER	Evidence requirements		
Up to £1,500,000	No automatic evidence	Up to £750,000	No automatic evidence		
£1,500,001 - £2,500,000	Simplified Financial Information – existing covers, earnings, net worth, financial investigations and for business loan or key person protection last year's profit.	£750,001 - £1,000,000	Simplified Financial Information – existing covers, earnings, net worth, financial investigations and for business loan or key person protection last year's profit.		
£2,500,001 - £3,500,000	Personal Assurance Questionnaire (PAQ) or Business Assurance Questionnaire (BAQ) – signed by your client	£1,000,001 - £2,000,000	Personal Assurance Questionnaire (PAQ) or Business Assurance Questionnaire (BAQ) – signed by your client		
	Our minimum requirements below are needed for all applications:		PAQ or BAQ – signed by your client, plus: In addition, depending on the reason for the application we will require the following:		
	PAQ or BAQ signed by your client				
	<ul> <li>In addition, depending on the reason for the application we will require the following:</li> </ul>		<ul> <li>Family Protection – evidence of earnings (i.e. P60 etc) or alternatively PAQ countersigned by independent third party</li> </ul>		
	<ul> <li>Family Protection – evidence of earnings (i.e. P60 etc) or alternatively PAQ countersigned by independent third party</li> </ul>	£2,000,001 - £3,000,000	<ul> <li>Private Residential Loan Protection – copy of the loan offer letter</li> </ul>		
	<ul> <li>Private Residential Loan Protection – copy of the loan offer letter</li> </ul>		<ul> <li>All Business Protection applications require the last two years' reports and accounts, plus for any loan-related applications a</li> </ul>		
Over £3,500,000	<ul> <li>Inheritance Tax Protection – PAQ countersigned by independent third party with an independent statement of their net worth</li> </ul>		copy of the loan offer letter  Note: If TPD own occupation applies then the maximum amount of cover available is £2,000,000		
	<ul> <li>All Business Protection applications require the last two years' reports and accounts, plus the following:</li> </ul>				
	Business Loan Protection – copy of the loan offer letter	Over £3,000,000	Not available		
	<ul> <li>Share or Partnership Protection – BAQ countersigned by independent third party.</li> </ul>				
	Please note that additional supporting evidence may				

Critical illness:

An independent third party (ITP) includes your client's accountant, solicitor or bank manager (i.e. independent of the sales process)

be requested as part of the underwriting assessment.

## **Financial limits**

#### Additional information regarding financial evidence:

- · Relevant Life Plans do not require a financial questionnaire as the relevant questions are within the application form
- Independent Third Party Countersignatures e.g. accountant, solicitor or bank manager, i.e. independent of the sales process
- PAO/BAO we will also consider a fact find
- For employed/employees, evidence of earnings includes P60, statement from an employer or accountant. For self-employed, a copy of latest accounts or notice of assessment from the Inland Revenue
- · Copy of Loan Offer Letter can be replaced with latest statement of loan interest for in force loans
- Statement of net worth should include breakdown of assets, liabilities, net worth, Inheritance Tax liability and details of all
  reliefs used in the calculations

### **Alternative formats**

Please let us know if you would like a copy of this in large print, braille, PDF or in an audio format. To do this, you can call us on **0370 010 4080**. We may record and monitor calls. Call charges will vary.

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